

AR15

SEMI-ANNUAL

# BUSINESS REPORT

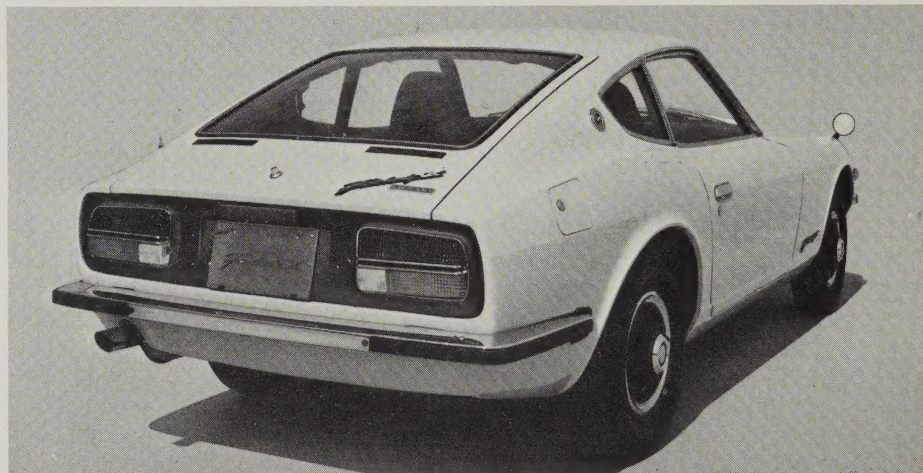
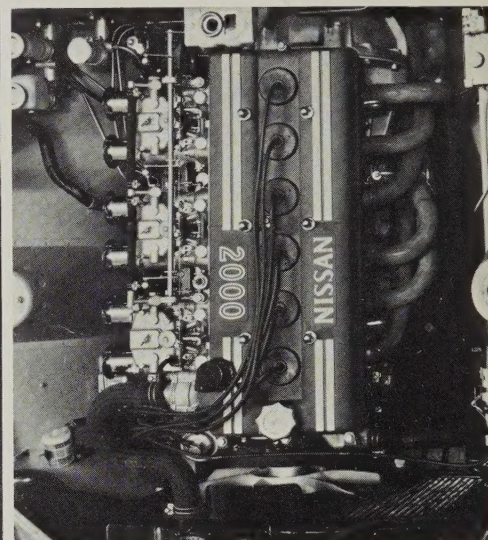
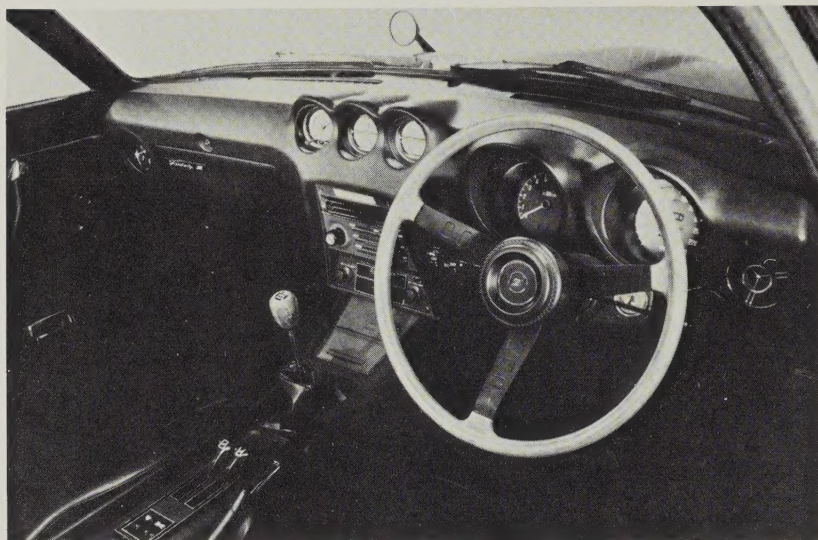
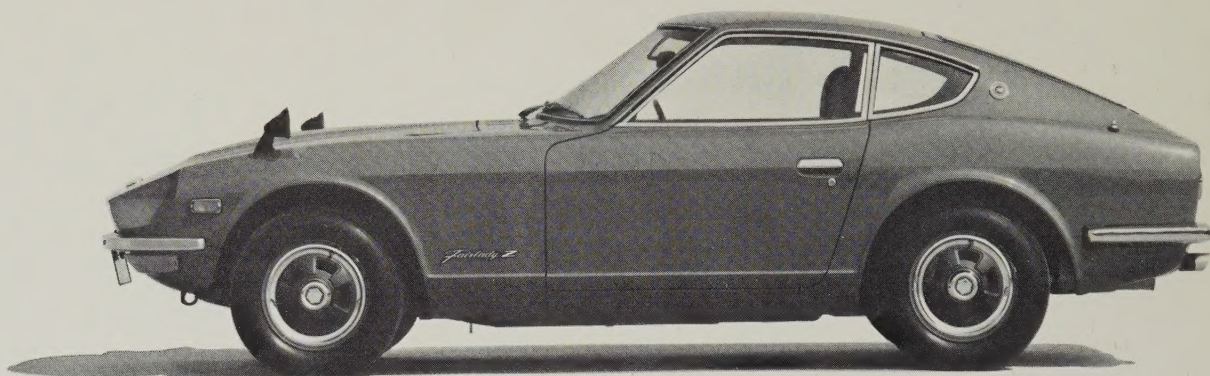
April 1, '69 - Sept. 30, '69

*file NISSAN AUTOMOBILE CO (CANADA) LTD*

**NISSAN MOTOR CO., LTD.**







## **Fairlady Z . . . A sassy piece of machinery for the 'in' set**

Nissan has come up with an all-new personalized two seater fastback series, the Fairlady Z. The new series comes in four different models, the sizzling Z, feature-packed Z-L, showpiece Z 432, and the track version Z 432-R. All the models share the contemporary package accented by the dashing fluid lines that will set the trend in the 70's. Interior appointment is posh and sporty to match the styling. Standard on the Fairlady Z and Z-L is the 2,000cc SOHC 6-cylinder powerplant delivering a mean 130hp, while powering the Z 432 and Z 432-R is a competition-proven,

'more bounce to the ounce' DOHC 6 which turns out a brawny 160hp. (The export model known as the Datsun 240 Z Sports is mounted with a 2,400cc SOHC 150hp engine.) Included as standard equipment are front disc brakes, fully independent suspension all around, and a four or five-speed stick shift, to name just a few. With all the engineering advances wrapped in the fashionably styled body, the new Fairlady Z has what it takes to open an exciting new world of motoring enjoyment.



## To Our Stockholders



The nation's economy, during the current term, continued to surge forward buoyed primarily by the high level of consumer spending, booming exports, and brisk capital investment in the private sector. Mirroring this expansive economic tone, demand for automobiles, centered on passenger cars, continued strong.

In view of the general economic uptrend and the diversifying mood pervading the automotive market, the Company introduced totally new models and improved versions of our whole range of cars and trucks, in doing our utmost to garner an even larger share of the market in Japan and overseas. As a result, the Company posted an impressive increase in unit sales over the previous term. Besides the automotive line, the textile machinery as well as the space and aeronautical divisions likewise showed encouragingly favorable gross sales; the details of which will be reviewed later on in this report.

The recall campaign issue which developed during the term, as we are only too aware, aroused not a little anxiety among our stockholders and customers alike. We are now, however, pleased to report that the problem was nipped in the bud by the timely completion of steps taken to rectify the situation. What is more, this experience served to spur us on in our efforts to perfect our safety and quality control framework.

We expect automotive demand to continue to expand, with passenger cars spearheading the trend. On the other hand, foreign auto capital's advance into the domestic market is becoming a matter of pressing concern, with the liberalization of capital investment in the industry scheduled for October 1, 1971. It therefore appears inevitably certain that the industry will find itself up against tougher competition than ever before.

In facing up to this challenging business environment at home and abroad, we are all the more firmly determined to leave no stone unturned in furthering the Company's overall capacity, thereby improving its competitive position in the broader arena of the international scene.

On behalf of all members of the management, I wish to take this opportunity to express our sincere appreciation for your past guidance and encouragement and look forward to your continued interest and support.

Katsuji Kawamata  
President

川又 久二

# Management

President	Katsuji Kawamata
Executive Vice Presidents	Tadahiro Iwakoshi Hidehiko Ogawa Tadashi Igarashi
Managing Directors	Harumi Saku Sadamichi Sasaki Masataka Okuma Takashi Ishihara Hisakichi Ohta Ryoichi Nakagawa Kinzo Amase
Directors	Takashi Kushimoto Fumihiko Honda Yasuo Kawakubo Ryozo Yamazaki Yuji Shimamoto Takashige Matsuyama Takashi Kanamitsu Seiko Komaki Teiichi Hara Kaichiro Nishio Hiroshi Takahashi Koichiro Tanaka Shojiro Fujita Sakae Watanabe Kennosuke Takeda Shiro Matsuzaki Kenichi Yanabe Shigeto Ueda Yasuakira Toda Tamotsu Toyama
Auditors	Koji Sakagami Chuichi Takahashi

(As of Sept. 30, 1969)



# Production

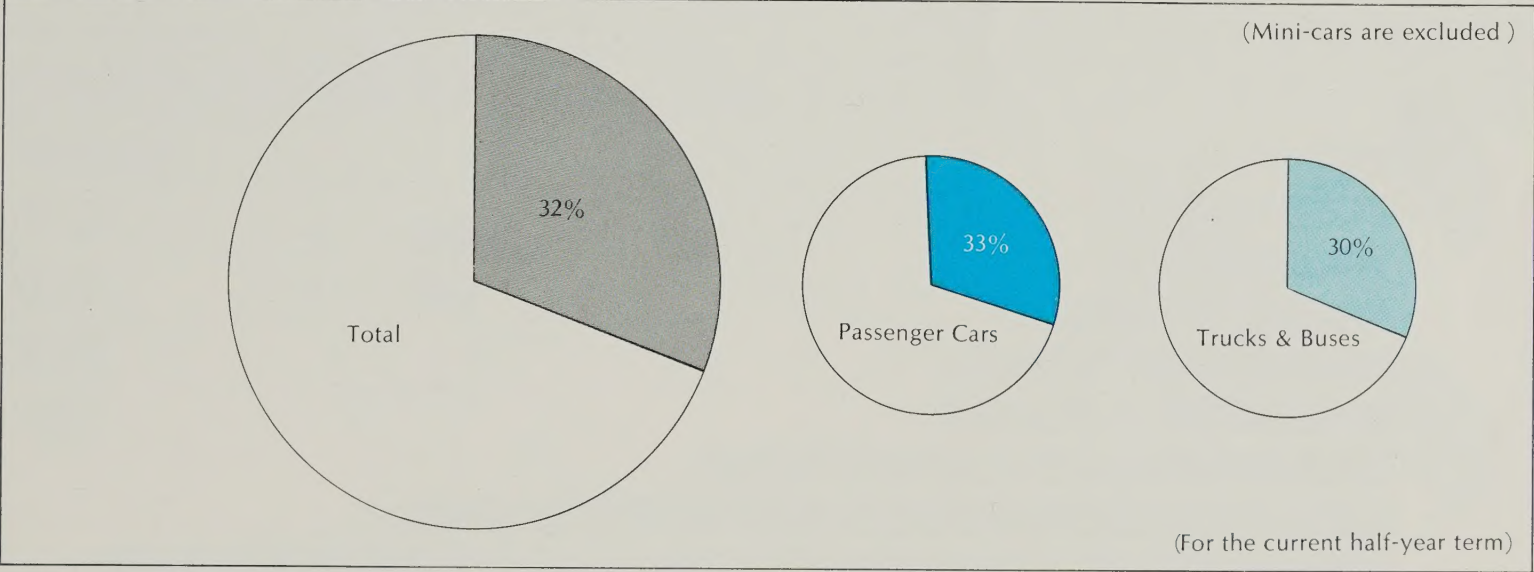
We produced 336,633 passenger cars and 228,781 trucks and buses for a total of 565,414 units during the current term. This represents an increase of 12,437 units over the preceding term. Worthy of note is the fact that the aggregate total production of the Company since its foundation back in 1933 topped the five million mark on May 24.

Next, in regard to plant facilities, we expanded plant buildings and streamlined the production system for components manufacturing plants as well as vehicle assembly plants. These measures were undertaken to cope with the soaring demand for such popular models as the Datsun 1300/1600 (Bluebird), Nissan Skyline, and Datsun 1000 (Sunny).

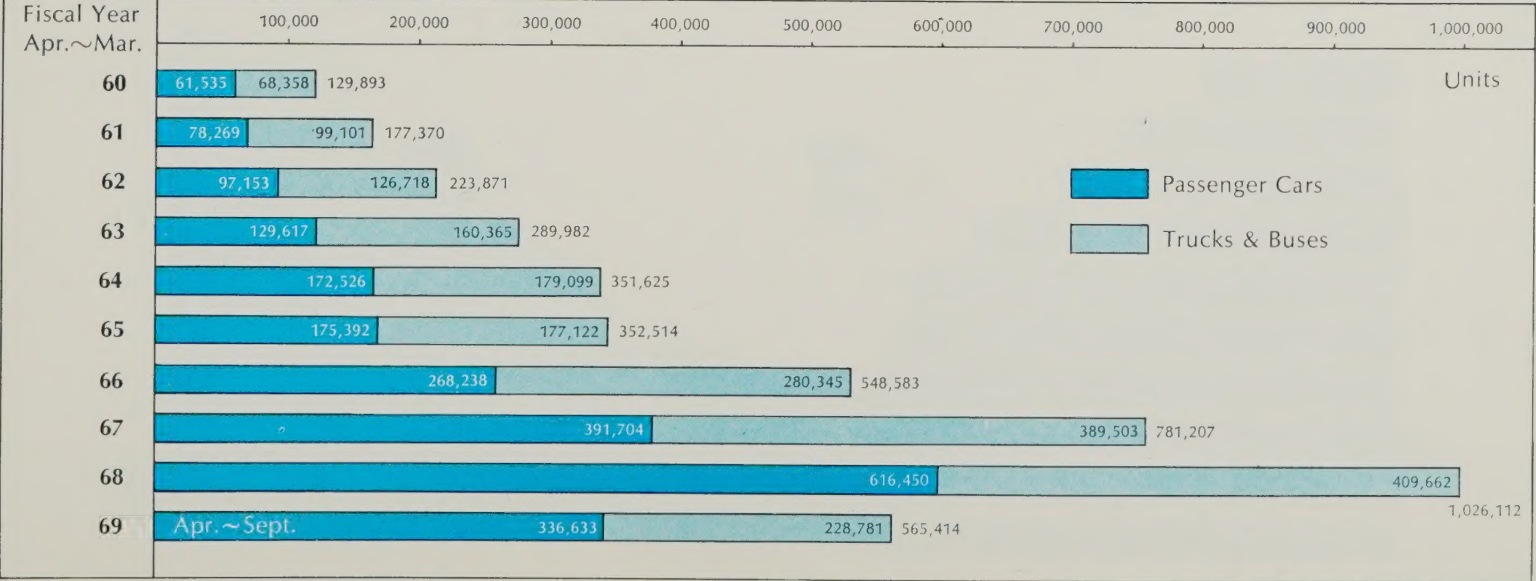
In addition, an axle plant was constructed as part of the second phase of the facilities expansion program at the Tochigi Plant site. The plant is also presently the location of an ultramodern foundry which was put into operation during the previous term. We believe that the Company's overall production capabilities will be improved substantially as the axle plant comes on stream from the end of 1969.

In order to cope with the problems of daily concern such as the alarming increase of traffic accidents and exhaust emissions, we have improved and modernized the related facilities and test equipment. We are thus stepping up our efforts to develop and offer our customers safer and better cars.

NISSAN's Share in Japan's Total Vehicle Production



Production over the Past Ten Years





# Sales

## Total Sales

Due in most part to a steady increase in the demand for the Datsun 1300/1600 (Bluebird), Datsun 1000 (Sunny), coupled with the enthusiastic acceptance of the Nissan Skyline, total domestic sales for the term came to 414,093 units, representing an increase of 10,726 units over the previous term. The current domestic sales break down to 242,845 passenger cars and 171,248 trucks and buses.

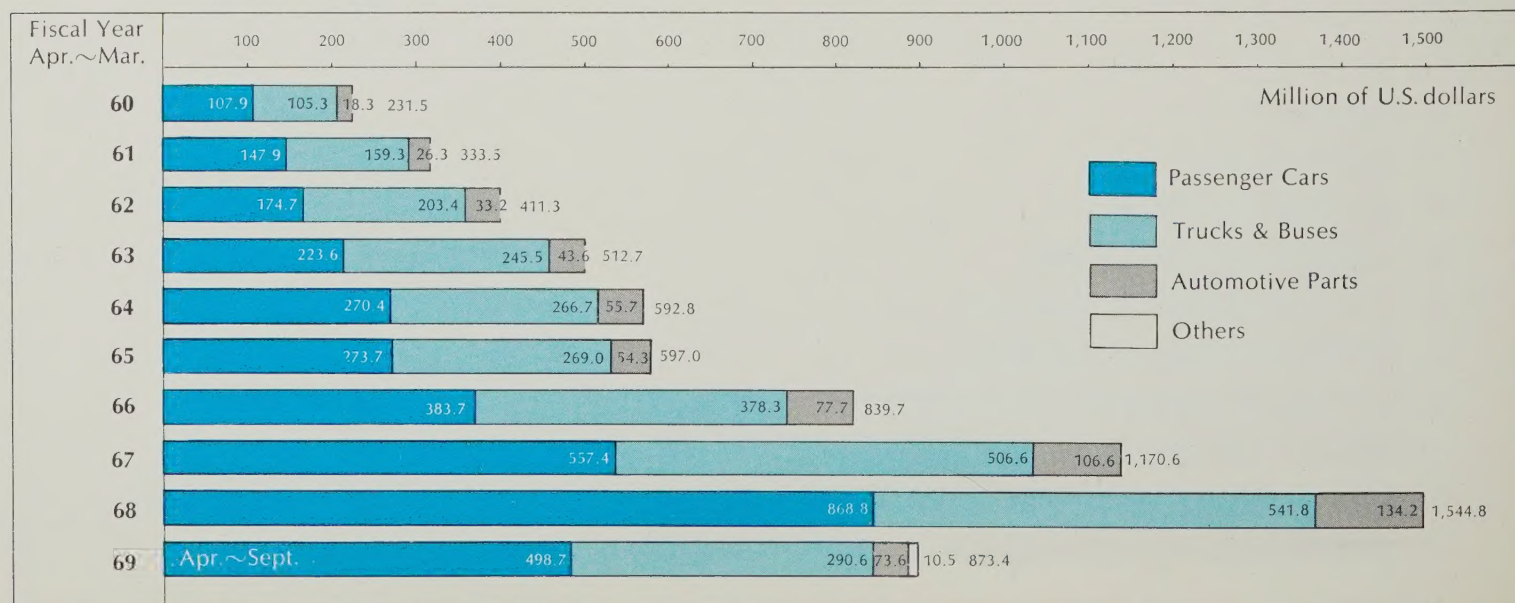
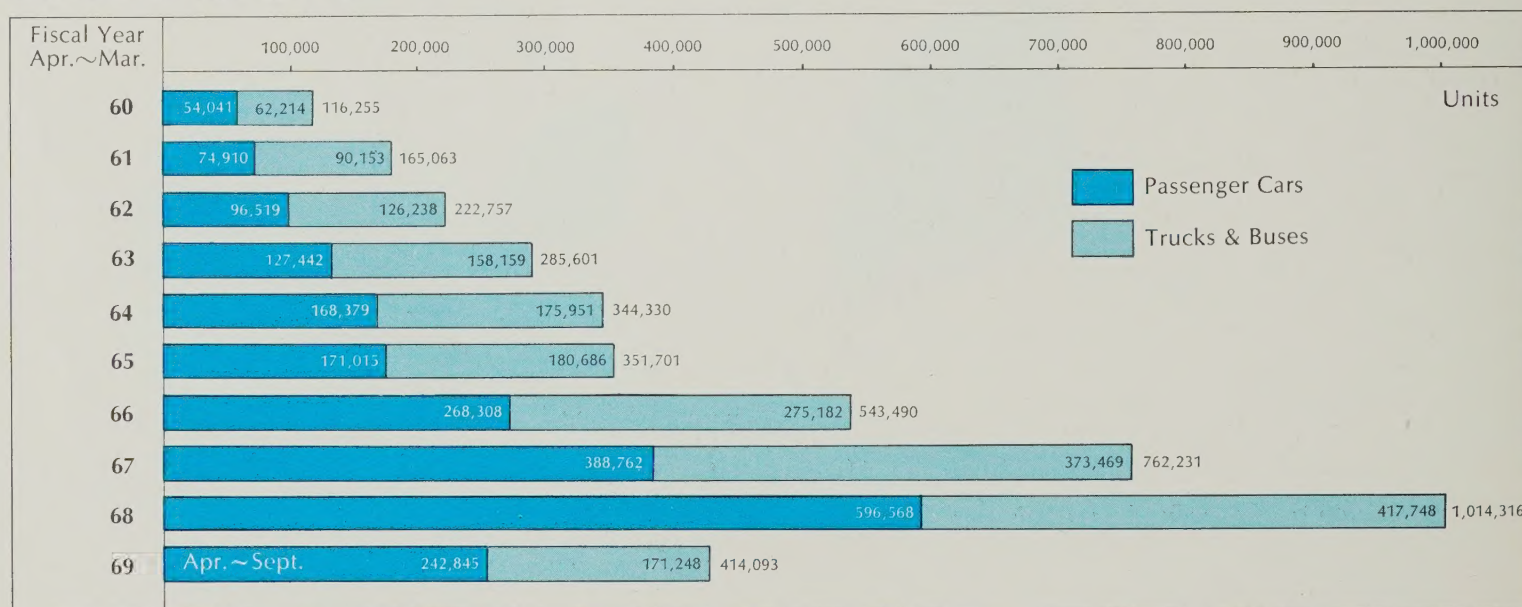
Looking at the non-automotive lines, the textile machinery division, against the backdrop of the strong demand for its high-performance Nissan Jet-Loom at home and abroad, posted higher profits than in the preceding term, along with the space and aeronautical division.

During the current term, to cope with the recall campaign issue developed, we, as a manufacturer concerned, immediately swang into action to correct

the situation. With our concentrated effort, combined with the cooperation on the part of our customers, we succeeded in having the whole problem ironed out one hundred percent by the end of the term. Keeping this in mind as a lesson, we are determined to bear down even harder on the safety aspects of our products, while at the same time keeping a closer watch on the quality control than ever before.

Despite the unfavorable publicity brought on by the issue as such, Nissan Motor's gross turnover totaled \$873.4 million, the highest in the Company's history. This record sales level was a clear reflection of brisk demand for our cars and trucks in the home as well as on the export markets. As a result, profits amounted to \$31.5 million, an increase of \$1.4 million over the previous term.

### Sales over the Past Ten Years





Exports

We exported 99,097 passenger cars and 51,348 trucks and buses for a total of 150,445 units during the current term. This represents an increase of 12,916 units over the previous term. Some of the major factors behind these encouraging results were the continued high level of demand for our Datsun cars in the United States, and a steady rise in knock-down exports to Australia, Mexico, and the Republic of South Africa.

The percentage ratio of exports in the Company's output edged up to 26.6 percent during the term from the previous 24.9 percent. Given the current export growth rate, it seems reasonable to expect

that exports will most likely account for an increasingly larger proportion of our sales activities in the years to come.

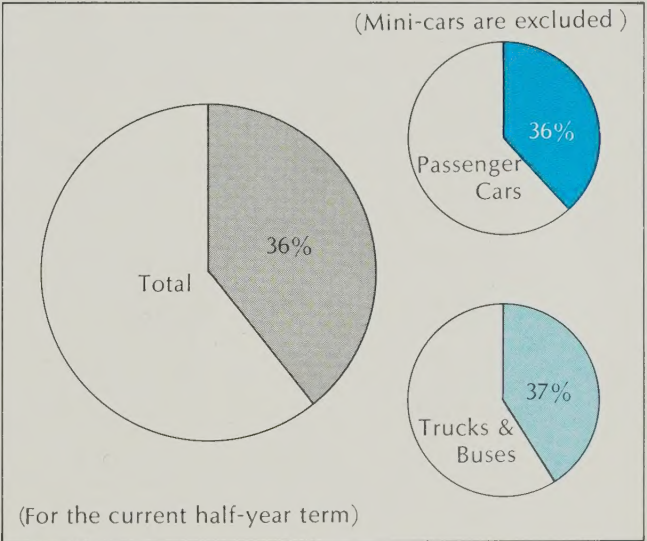
In view of the bright prospects for the export business, we carried through an extensive program aimed at the strengthening of export-related departments and shipping facilities, while at the same time expanding the overseas service infrastructure to improve the reaction time and efficiency of service.

In order to insure the balanced growth of the Company, we will continue to strive to gain an even larger share of the world market.

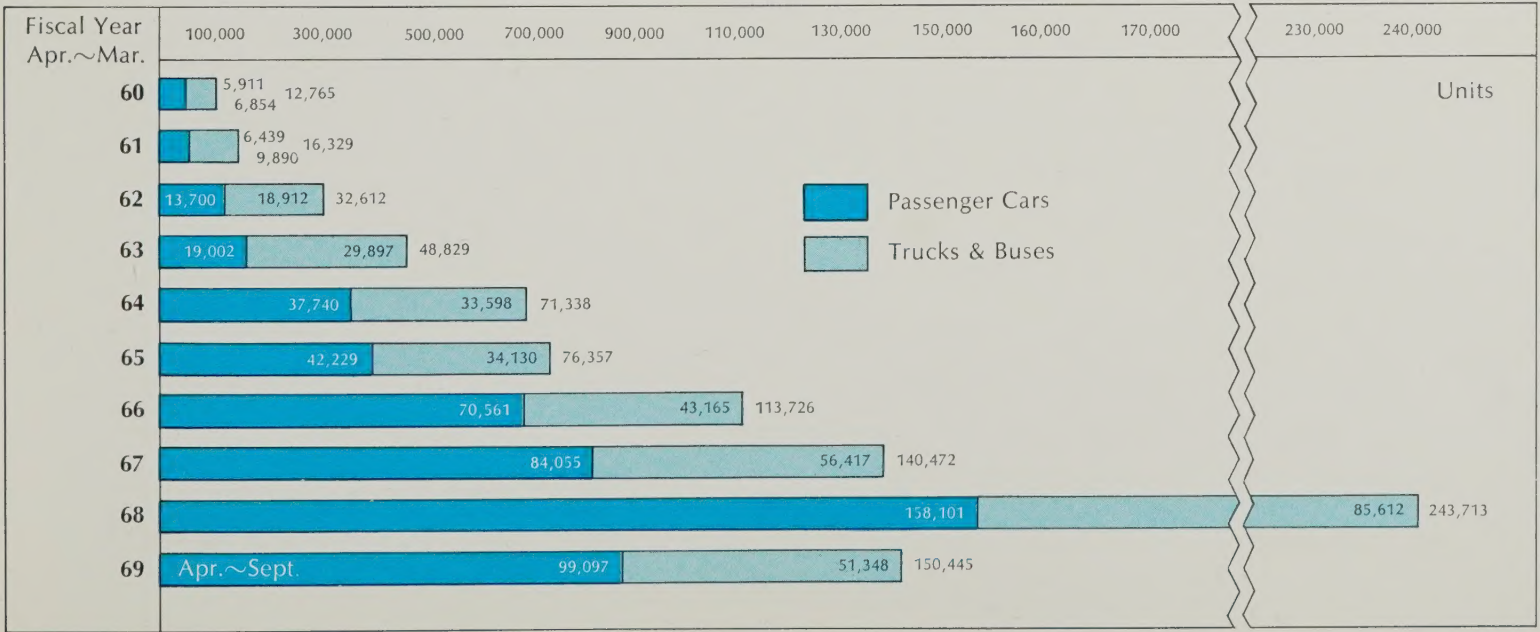
Main Destinations

70,962	U.S.A. & Canada
21,704	South East Asia
14,729	Latin America
13,139	Australia & New Zealand
13,773	Africa
12,911	Europe
3,227	Middle & Near East
150,445	Units
	TOTAL

NISSAN's Share in Japan's Total Vehicle Exports



Exports over the Past Ten Years





# Comparative Balance Sheet

(US dollars)

Item	September 30 1969	March 31 1969
<b>Current Assets</b>		
Cash	188,768,159	160,205,608
Notes Receivable* <sup>1</sup>	590,568,325	552,530,794
Trade Accounts Receivable	48,123,692	46,733,672
Marketable Securities	30,826,500	0
Short-term Claims & Other Receivables	50,084,519	43,401,675
Prepaid Expenses & Others	8,974,719	6,784,589
Inventories* <sup>2</sup>	115,204,144	118,316,067
Total Current Assets	1,032,550,058	927,972,405
<b>Investment</b>		
Investment in Securities & Others	121,798,981	115,990,473
Long-term Loans for Subsidiaries	126,414,483	107,618,833
Total Investment	248,213,464	223,609,306
<b>Fixed Assets</b>		
Property, Plant & Equipment, at cost	784,363,928	728,489,562
Less: Accumulated Depreciation	(—) 415,569,981	(—) 379,180,717
Net Property, Plant & Equipment	368,793,947	349,308,845
Intangible Fixed Assets	6,322,528	5,618,447
Total Fixed Assets	375,116,475	354,927,292
<b>Deferred Charges</b>	0	18,300
Total Assets	1,655,879,997	1,506,527,303

Notes \*1. As Nissan plays the dual role of distributor and manufacturer, and since a large portion of our sales are on the installment basis, Nissan holds many notes and bills from Nissan's dealers. Nissan submits these to commercial banks as collateral to finance installment sales.

For analytical purposes, all short-term borrowings are deductible from notes receivable.

\*2. Evaluation is mostly on an average cost basis.

\*3. Unrealized profit from installment sales is deferred until realized. See Note\*<sup>1</sup> of Statements of Income on page 8.



(US dollars)

Item	September 30 1969	March 31 1969
<b>Current Liabilities</b>		
Notes Payable	73,522,222	75,036,111
Trade Accounts Payable	101,078,642	85,042,889
Short-term Borrowings* <sup>1</sup>	412,343,889	374,150,000
Accrued Expenses, etc.	84,755,494	80,901,047
Deposits Received & Miscellaneous	25,797,992	20,733,084
Total Current Liabilities	697,498,239	635,863,131
<b>Long-term Liabilities</b>		
Mortgage Bonds	67,350,000	63,717,778
Long-term Borrowings	297,651,333	264,073,967
Deposits Received, etc.	26,257,194	24,527,561
Total Long-term Liabilities	391,258,527	352,319,306
<b>Other Liabilities &amp; Reserves</b>		
Unrealized Installment Sales Profit* <sup>3</sup>	90,623,561	80,827,392
Provision for Income Taxes	21,563,431	20,856,958
Various Reserves	97,821,367	81,973,594
Total Other Liabilities & Reserves	210,008,359	183,657,944
<b>Stockholders' Equity</b>		
Common Stock ¥50 par value		
Authorized—2,100,000,000 shares		
Issued—796,000,000 shares	110,555,556	110,555,556
Capital Surplus	18,797,227	18,797,227
Retained Earnings	227,762,089	205,334,139
Total Equity	357,114,872	334,686,922
Total Liabilities & Equity	1,655,879,997	1,506,527,303
Notes Discounted	0	0



# Statements of Income

(US dollars)

Item	For 6-month period ended Sept. 30, 1969	For 6-month period ended March 31, 1969
Net Sales	873,408,605	823,016,119
Cost of Goods Sold	804,311,411	756,264,880
Operating Income	69,097,194	66,751,239
Installment Sales Income Realized (or Deferred* <sup>1</sup> )	(—) 6,512,117	(—) 3,807,719
Adjusted Operating Income	62,585,077	62,943,520
<b>Non-Operating Income</b>		
Interests & Dividends Received	36,148,867	29,839,097
Others	2,525,972	2,184,111
Total	38,674,839	32,023,208
<b>Non-Operating Expenses</b>		
Interest Expenses	29,278,128	24,650,553
Special Depreciation* <sup>2</sup>	11,939,092	10,530,214
Business Tax	5,277,777	5,000,000
Others	8,311,972	10,592,797
Total	54,806,969	50,773,564
<b>Non-Operating Loss</b>	16,132,130	18,750,356
Income before Income Taxes	46,452,947	44,193,164
Provision for Income Taxes	15,000,000	14,166,667
Net Income for the Term	31,452,947	30,026,497

# Statements of Net Income Retained for Use in the Business

(US dollars)

Item	For 6-month period ended Sept. 30, 1968	For 6-month period ended March 31, 1969
At the Beginning of the Term	205,334,139	185,452,089
Net Income of the Current Term	31,452,947	30,026,497
Total	236,787,086	215,478,586
<b>Deduct</b>		
Dividend Paid in the Term	8,844,000	9,950,000
Bonus for Directors	180,556	194,447
Balance at the End of the Term	227,762,086	205,334,139

Notes \*1. Unrealized installment sales profit is deducted from operating income, according to the conservative doctrine of the Company. This procedure is allowed by the tax authorities. Such deferred profit is realized mostly within 18 months.

\*2. Special depreciation is a kind of accelerated depreciation on certain machinery or equipment authorized by tax law to promote rationalization and modernization of industry.



# Company Outline

## Capital

Authorized  
¥105,000 million  
(Approx. US\$291.7 million)  
Paid up  
¥39,800 million  
(Approx. US\$110.6 million)

## Employees

about 48,000

## Production Capacity

110,000 units per month

## Plants & Offices

### Head Office

17-1, 6-chome, Ginza, Chuo-ku, Tokyo  
Tel: 543-5523 Telex: TK2503; TK4474; TK4715  
Cable Address: NISMO TOKYO

### Plants

Oppama Plant  
1, Natsushima-cho, Yokosuka  
Zama Plant  
5070, Nagakubo, Zama, Kanagawa Pref.  
Murayama Plant  
6000, Nakafuji, Murayama, Kitatama-gun,  
Tokyo  
Yokohama Plant  
2, Takara-cho, Kanagawa-ku, Yokohama  
Yoshiwara Plant  
1-1, Takara-cho, Yoshiwara, Fuji, Shizuoka  
Pref.  
Tochigi Plant  
2500, Ohno, Kaminokawa, Tochigi Pref.  
Ogikubo Plant  
5-1, 3-chome, Momoi, Suginami-ku, Tokyo  
Mitaka Plant  
8-1, 5-chome, Shimo-Renjaku, Mitaka, Tokyo  
Engineering Laboratories  
Same as "Oppama Plant"  
Hommoku Wharf  
8, Nishiki-cho, Naka-ku, Yokohama

## Overseas Offices

### Thailand (Nissan Staff)

c/o Siam Motors Co., Ltd.  
865, Rama 1 Road, Bangkok, Thailand

### Republic of South Africa (Johannesburg Liaison Office)

818 Y.E.P. Center, 66 Smal Street,  
Johannesburg, Republic of South Africa

### Belgium (Europe Liaison Office)

Residence le Bailli  
193-197, Avenue Louise, Brussels 5, Belgium

### Taiwan (Taipei Liaison Office)

c/o Yung Tay Trading Co., Ltd.

169, Section 2 Nanking E. Road, Taipei, Taiwan  
**U.S.A. (Liaison Office in U.S.A.)**  
400 County Avenue, Secaucus,  
New Jersey 07094, U.S.A.

### Lebanon (Beirut Liaison Office)

Bldg., Societe Fonciere Ameliariation Habitat,  
Room 48, Rue Kantari,  
Face Fanbourg Saint Honore, Beirut, Lebanon

### Puerto Rico (San Juan Liaison Office)

Suite 1525, Banco Popular Center, Hato Rey,  
Puerto Rico 00918

## Overseas Affiliates

### Nissan Mexicana, S.A. de C.V.

Capital US\$12.5 million  
Yukio Murakami, President  
Av. Insurgentes Sur No. 1457, Piso del 1° al 5°  
Mexico 19, D.F. Mexico  
Manufacturer & distributor in Mexico

### Nissan Motor Corporation in U.S.A.

Capital US\$ 6 million  
1) Head Office 137 East Alondra Blvd., Gardena,  
California 90247, U.S.A.  
Yutaka Katayama, President  
2) Eastern Office 400, County Ave., Secaucus,  
New Jersey 07094, U.S.A.  
Soichi Kawazoe, Executive Vice President  
Distributor in U.S.A.

### Nissan Motor Co. (Australia) Pty. Ltd.

Capital US\$1 million  
Masahiko Zaitzu, Managing Director  
Miyuki Furukawa, Acting Managing Director  
210-218 Victoria Street, Carlton, 3053 Australia  
Importer, national distributor in Australia

### Nissan Automobile Co. (Canada) Ltd.

Capital US\$1.85 million  
Masataka Okuma, President  
Hiraki Miki, Vice President  
Importer & distributor in Canada  
1) 480 Audley Boulevard, Annacis Industrial  
Estate New Westminster 705, B.C. Canada  
2) 8716 Pascal Gagnon  
Montreal 39, Quebec, Canada  
3) 22 Vanley/Crescent, Downsview, Ontario,  
Canada

### Nissan Motor del Peru S.A.

Capital US\$0.5 million  
Carlos Chiappori, President  
Tomas Valle S.N. San Martin de Porras  
P.O. Box 6107, Lima, Peru  
Assembler & distributor in Peru

### Industrias Nissan Motor Chile, S.A.

Capital US\$0.33 million



Enrique Musa, President  
Alameda B. O'Higgins 1460, 7° Piso,  
Casilla 144-D, Santiago, Chile  
Manufacturer & distributor in Chile

## **Principal Affiliates**

### **Nissan Diesel Motor Co., Ltd.**

Capital approx. US\$8.33 million  
Kyoichi Harashina, President  
253, Yahei-cho, Kawaguchi, Saitama Pref.  
Manufacture of heavy-duty diesel trucks & buses

### **Nissan Shatai Koki Co., Ltd.**

Capital approx. US\$6.67 million  
Masanobu Aoki, President  
1-10, Amanuma, Hiratsuka, Kanagawa Pref.  
Body manufacture and assembly

### **Atsugi Motor Parts Co., Ltd.**

Capital US\$2.5 million  
Shigeru Kitamura, President  
1370, Onna, Atsugi, Kanagawa Pref.  
Manufacture of pistons, pumps, valve rockers,  
compressors, clutches, propeller shafts, etc.

### **Nihon Radiator Co., Ltd.**

Capital approx. US\$2.78 million  
Shunsaku Fukumoto, President  
24-15, 5 Minamidai, Nakano-ku, Tokyo  
Manufacture of radiators, heaters and mufflers

### **Kanto Seiki Co., Ltd.**

Capital approx. US\$0.69 million  
Toshikatsu Shibata, President  
1910, 2-chome, Nisshin-machi, Omiya, Saitama  
Pref.  
Manufacture of instruments for automobiles

### **Tokyo Sokuhan Co., Ltd.**

Capital approx. US\$0.42 million  
Rikichi Kimura, President  
215, Sobu-dai, Zama, Koza-gun, Kanagawa Pref.  
Manufacture of precision measuring instruments  
and IC production/inspection machines

### **Aichi Machine Industry Co., Ltd.**

Capital approx. US\$6.11 million  
Kurajiro Hori, President  
1-6, Ichiban-cho, Atsuta-ku, Nagoya  
Manufacture of light vans & trucks

### **Rhythm Motor Parts Mfg. Co., Ltd.**

Capital approx. US\$0.56 million  
Masanao Ohta, President  
No. 45, Mishima-cho, Hamamatsu, Shizuoka Pref.  
Manufacture of automobile parts, sewing  
machines & textile machinery

### **Kiri Machine Mfg. Co., Ltd.**

Capital approx. US\$0.42 million  
Takeo Sawada, President

124-1, Aioi-cho, Kiryu, Gumma Pref.  
Manufacture of turret lathes, automobile parts  
& special machine tools

### **Nissan Prince Motor Sales Co., Ltd.**

Capital approx. US\$5.56 million  
Harumi Saku, President  
28-5, 3, Mita, Minato-ku, Tokyo  
Domestic distribution of automobiles and  
their parts

### **Nissan Diesel Motor Sales Co., Ltd.**

Capital approx. US\$2.22 million  
Yoshihiro Watanabe, President  
2-2, Kanda Tsukasa-cho, Chiyoda-ku, Tokyo  
Sales of heavy-duty diesel trucks & buses

### **Nissan Motor Sales Co., Ltd.**

Capital approx. US\$0.17 million  
Yoshio Ohdachi, President  
11-13, 3, Kita-Shinagawa, Shinagawa-ku, Tokyo  
Sales of automotive shop equipment, parts &  
accessories, forklifts and power units

### **Nissan Motor Credit & Assurance Corporation**

Capital approx. US\$6.25 million  
Kenji Kawaguchi, President  
17-1, 6-chome, Ginza, Chuo-ku, Tokyo  
Assurance of credit for installment sales of  
automobiles

### **Nissan Motor Car Carrier Co., Ltd.**

Capital approx. US\$0.06 million  
Katsuji Kawamata, President  
17-1, 6-chome, Ginza, Chuo-ku, Tokyo  
Operation of export-car carriers

### **Nissan Motorit Service, Ltd.**

Capital approx. US\$1.39 million  
Kiyomi Inoue, President  
9-10, 2, Minami-Ohi, Shinagawa-ku, Tokyo  
Hotel, restaurant, garage, gas station and  
car rental

### **Nissan Real Estate Co., Ltd.**

Capital approx. US\$2.78 million  
Rokutaro Shima, President  
17-1, 6-chome, Ginza, Chuo-ku, Tokyo  
Realty dealing

### **Nissan Rikuso Co., Ltd.**

Capital approx. US\$0.19 million  
Tadahiro Iwakoshi, President  
1078, Tsurumi, Tsurumi-ku, Yokohama  
New car deliveries

### **The Yokohama Transportation Co., Ltd.**

Capital approx. US\$0.47 million  
Takashi Kanematsu, President  
353, 3-chome, Koyasu-dori, Kanagawa-ku,  
Yokohama  
Transportation, customs clearance



# Overseas Distributors

COUNTRY	FIRM'S NAME	ADDRESS	MANAGEMENT
<b>ADEN</b>	Citizen Trading & Shipping Co. Abdul Baki Abdul Kader & Sons	P.O. Box 5044, Maalla, Aden P.O. Box 84, Aden	S. Ali Haider Abdul Baki Abdul Kader
<b>ANGOLA</b>	Socar Limitada	P.O. Box 1268, Luanda, Angola	E. Moreira
<b>ARUBA</b>	Antillian Motors Aruba, N.V.	P.O. Box 500, Oranjestad, Aruba	J.A.W. Tjon
<b>AUSTRALIA</b>	Nissan Motor Company (Australia) Pty., Ltd. Datsun (Distribution) Pty., Ltd. Datsun (Distribution) S.A. Division Capit 1 Motors Limited Duncan Motor Co., Pty., Ltd. Ira Berk (Qld) Pty., Ltd. Holyman Motors Pty., Ltd. Cavenagh Car Sales Pty., Ltd.	210-218 Victoria Street, Carlton, Melbourne, Victoria, 3053, Australia 210-218 Victoria Street, Carlton, Melbourne, Victoria, 3053, Australia 40 Maple Avenue, Keswick, S.A. Australia 100 Parramatta Road, Auburn, N.S.W. 2144, Australia 701-707 Wellington Street, Perth, W.A., 6000, Australia 116 Wickham Street, Valley Brisbane, Queensland, 4000, Australia 106-116 George Street, Launceston, Tasmania, Australia 57 Stuart Highway, Darwin, Northern Territory, 5790, Australia	M. Furukawa J. Hurvis J.M. Whittington A.J. Glass H.M. Duncan I.C. Selva W.B. Holyman C.J.R. Chilman
<b>BAHRAIN</b>	Y.K. Almoayyed & Sons	P.O. Box 143, Bahrain, Arabian Gulf	Yousuf K. Almoayyed
<b>BELGIUM</b>	N.V. Datsun Belgium S.A.	Av. de Broqueville 40, 1150, Brussels, Belgium	S. Horikoshi
<b>BOLIVIA</b>	Distribuidora Nissan (Bolivia) S.A.	Casilla No. 2328, La Paz, Bolivia	Genaro Levy, Luis E. Siles
<b>BRUNEI</b>	Boustead & Co., Ltd. Tang Ching Ying Motors Co.	P.O. Box 214, Brunei Town, State of Brunei No. 54, Jalan Sultan, P.O. Box 273, Brunei Town, State of Brunei	C. Gorrie Tang Ching Ying
<b>BURMA</b>	U. Zaw Nyunt Representative of F. Kanematsu & Co., Ltd.	520 Maha Bandoola Street, Rangoon, Burma	
<b>CAMBODIA</b>	Ets. Thieng-Seng	165, Terak Vithei Preah Bat Sisowath Phnom-Penh, Cambodia	C.H. Sieu
<b>CANADA</b>	Nissan Automobile Co. (Canada) Ltd.	480 Audley Boulevard, Annacis Industrial Estate, New Westminster 705, B.C., Canada	H. Miki
<b>CEYLON</b>	Associated Motorways Ltd.	185, Union Place Colombo-2, Ceylon	Sir Cyril De Zoysa
<b>CHILE</b>	Industrias Nissan Motor Chile S.A.	Alameda B. O'Higgins 1460, 7° Piso, Casilla 144-D, Santiago, Chile	Atsushi Endo
<b>COLOMBIA</b>	Distribuidora Nissan Ltda.	Calle 13 No. 54-47 Bogota, Colombia	G. Vargas B. Octavio Villegas
<b>CONGO</b>	DODACO	B.P. 1734, Kinshasa, Republic Democratic of Congo	O. Dombasi, R. Daoud
<b>COSTA RICA</b>	Agencia Datsun, Cia. Comercial Aizenman Ltda.	Apartado Postal 3219, San Jose, Costa Rica	Ignacio Aizenman S.
<b>CURACAO</b>	Marchena Moron & Co. N.V.	Palais Royal, P.O. Box 13, Willemstad, Curacao	Frank Brandao
<b>CYPRUS</b>	The Amazon Enterprises Ltd. Lefkaritis Bros.	P.O. Box 173, Larnaca, Cyprus P.O. Box 162, Larnaca, Cyprus	D.M. Haholiades K. Lefkaritis
<b>DENMARK</b>	Datsun Danmark A/S	Egeskovvej, 3490 Kvistgaard, Denmark	K.W. Brunn
<b>DOMINICAN REPUBLIC</b>	Motorambar, S.A.	Apartado No. 1381, Santo Domingo, Republica Dominicana	A. H. Barletta, Jr.
<b>ECUADOR</b>	Gonzalo Cordero & Hno Automotores y Anexos S.A. Automotores y Anexos S.A.	P.O. Box 179, Cuenca, Ecuador Casilla 2775, Quito, Ecuador Casilla 6026, Guayaquil, Ecuador	Jose Cordero Acosta Esteban Cordero Rodrigo Malo Gonzalez
<b>EL SALVADOR</b>	Saqui, S.A. Automotriz Sabater, S.A.	San Miguel, El Salvador San Salvador, El Salvador	Samuel Quiros Jose Sabater
<b>ENGLAND</b>	Nissan-Datsun (UK Concessionaires) Ltd.	Harbour Way, Shoreham-By-Sea, Sussex, UK	O.O. Botner
<b>EQUATORIAL GUINEA</b>	Alvaro Miralles Conesa "CALIFORNIA"	Apartado No. 40, Bata, Rio Muni, Equatorial Guinea	A.M. Conesa
<b>ETHIOPIA</b>	A.S.S.O. Priv. Co., Ltd.	P.O. Box 1133, Asmara, Ethiopia	O.A. Bakhshab
<b>FINLAND</b>	Aro-Yhtyma Oy Autokeskus	Uusi Vihdintie, Konala, Helsinki 39, Finland	S.K. Aro
<b>FRANCE</b>	Datsun France S.A.R.L.	135-137 Rue de Chevaleret, Paris 13, France	H. Farvaque
<b>GHANA</b>	Auto Parts Limited Japan Motors Trading Co., Ltd.	P.O. Box 629, Accra, Ghana P.O. Box 5216, Accra, Ghana	A.R. Accad K. Kalmoni, J. Kalmoni
<b>GREECE</b>	Nic. J. Theocarakis S.A.	13 Chalcocondili Street, Athens, Greece	Nic. J. Theocarakis
<b>GUAM</b>	J & G Motor Co., Inc.	P.O. Box 726, Agana, Guam	Billy L. Jones
<b>GUATEMALA</b>	Importadora de Vehiculos "IVEMO"	10a. Avenida, 30-11, Zona 5, Guatemala, C.A.	Martin Kolton



COUNTRY	FIRM'S NAME	ADDRESS	MANAGEMENT
<b>GUYANA</b>	Tecnica Universal Maegli S.A. Compania Importadora de Automoviles, S.A. Sankar Bros. Ltd.	6a. Avenida, 1-21, Zona 4, Guatemala, C.A. 10a. Avenida 30-57, Zona 5, Guatemala, C.A.  P.O. Box 891, A.&B. Water Street, Georgetown, Guyana, S.A.	J.U. Maegli Roberto Arzu  Amin Sankar Snr.
<b>HAITI</b>	Jean Luciani & Co. Autorama, S.A.	P.O. Box 59, Cap-Haitien Haiti, W.I.	J. Luciani
<b>HONDURAS</b>	Automotores Kafati S.A. Tecnica y Motores S.A.	P.O. Box 1046, Port-Au-Prince, Haiti, W.I. O.M. Box 10, Tegucigalpa, D.C. Honduras, C.A.	J. Cianciulli G. Kafati
<b>HONGKONG</b>	The Oriental Motor Car Co. Honest Motors Ltd.	Apartado 640, Tegucigalpa, D.C. Honduras, C.A. 256-258, King's Road, Hongkong 9, Leighton Road, Hongkong	Miguel A. Caparroz T.T. Kwok H.K. Lo
<b>INDIA</b>	Directorate General, Ordnance Factories, Ministry of Defence, Government of India	6, Esplanade East, Calcutta-1, India	R.M. Muzumdar
<b>INDONESIA</b>	P.T. Indokaya Nissan Motor Division	7, Djalan Sutan Sjahrir, Djakarta, Indonesia	A.W. Affan
<b>IRAN</b>	Sherkat Sehami Nissan Car  Rena Company Ltd. General Antomobile Co. COMAFRIQUE	Shahreza Ave., Cor. Lalezar, Akhavan Bldg., Teheran, Iran Ave. Saadi, Teheran, Iran South Gate, Baghdad, Iraq	Akbar Akhavan  P. Nasirpour J.A.B. El-Rawi
<b>IRAQ</b>	Morris E. Parkin	B.P. 20817, Abidjan, Ivory Coast	A. Barou
<b>IVORY COAST</b>	D.T. Dobie & Company (Kenya) Ltd.	P.O. Box 354, Kingston, Jamaica	Morris E. Parkin
<b>JAMAICA</b>	Abdalmohsen Abdulaziz Albabtain	P.O. Box 30160, Nairobi, Kenya	D.T. Dobie
<b>KENYA</b>	Abbass Ahmad Al-Shawaf & Bros.	P.O. Box 2198, Kuwait, State of Kuwait	Hussain Ali
<b>KUWAIT</b>		P.O. Box 1902, Kuwait, State of Kuwait	Abbas Ahmad Al-Shawaf Hassib Rassamny
<b>LEBANON</b>	Rasamny Younis Motor Co. Henri Tewtel & Co.	P.O. Box 2737, Beirut, Lebanon P.O. Box 5800, Beirut, Lebanon	H. Tewtel
<b>LIBERIA</b>	J. Wariebi & Sons Garage	P.O. Box 219, Monrovia, Liberia	J. Wariebi
<b>LIBYA</b>	Azzedin Lahderi	P.O. Box 217, Tripoli, Libya	A. Lahderi
<b>MALAWI</b>	Datsun-Nissan Distributor Ltd.	P.O. Box 508, Blantyre, Malawi	J.A. Ager
<b>MALAYSIA</b>	Tan Chong & Sons Motor Co., (Sdn), Bhd.	62-68, Ipoh Road, Kuala Lumpur, Selangor, Malaysia	Tan Yuet Foh
<b>MALTA</b>	Datsun (Malta) Motor Sales	115, Msida Valley, Birkirkara, Malta	J. Mizzi
<b>MAURITIUS</b>	British & Foreign Import Agency A.G. Nabee & Co.	P.O. Box 167, Port Louis, Mauritius Royal Road, Castel Curepipe Road, Mauritius	A.F.E. Peermamode G. Nabee
<b>MEXICO</b>	Nissan Mexicana, S.A. de C.V.	Av. Insurgentes Sur No. 1457, Piso del 1° al 5°, Mexico 19, D.F.	Y. Murakami
<b>MOZAMBIQUE</b>	Lopes & Irmaos SIMAL	P.O. Box 1274, Beira, Mozambique P.O. Box 373, Lourenco Marques, Mozambique	Rrmino De Brito G. Machine
<b>NEPAL</b>	Nepal Impex Trading & Commission Agency	P.O. Box 490, Kathmandu, Nepal	A.B. Pandey
<b>NETHERLANDS</b>	Datsun Nederland N.V.	Wilhelminallan 23, Sassenheim, Netherlands	W.R. Greeve Jr.
<b>NEW ZEALAND</b>	Nissan Motor Distributors (N.Z.) Ltd.	P.O. Box 1072, Auckland, New Zealand	L.K. Broadbent
<b>NICARAGUA</b>	Automotive & Industrial Equipment Co.  Distribuidora Datsun, S.A. Intra Motors (Nigeria) Ltd.	P.O. Box 323, Managua, Nicaragua  P.O. Box 3680, Managua, Nicaragua P.O. Box 712, Lagos, Nigeria	Rodolfo Sengelmann M.I. Lacayo O.R. Lababedi
<b>NIGERIA</b>	A/S Inor	Postboks 1239, Drammen, Norway	R. Johansen
<b>NORWAY</b>	Ryukyu Nissan Motor Co., Ltd.	86-1, 2-chome, Matsuyama-cho, Naha, Okinawa	Saburo Shimada
<b>OKINAWA</b>	Ryukyu Nissan Sunny Sales Co., Ltd. Ryukyu Nissan Auto Sales Co., Ltd.	142, 1-chome, Sogenji-cho, Naha, Okinawa 2693, Aza-Gusukuma, Urasoeson, Okinawa	Kazuo Nishihira Kenji Seko
<b>PAKISTAN</b>	Pakistan Corporation Ltd.  Eastern Automobile Ltd.	106, Cotton Exchange Bldg., McLeod Road, Karachi-2, Pakistan 131, Motijheel Commercial Area, Ramna, Dacca-2, East Pakistan	Ahmed H. Pirbhai  M. Kandawalla
<b>PANAMA</b>	Shahnawaz Limited Shahnawaz (E.P.) Limited Motores Datsun S.A. Smoot y Paredes, S.A.	19, West Wharf, Karachi-2, Pakistan 9/C, Motijheel, Dacca-2, East Pakistan Apartado 1459, Panama, R.P.	Shah Nawaz Nural Azin Najam Eisenman Rafael Mas
<b>PAPUA/NEW GUINEA</b>	Boroko Motors Ltd.	Apartado "C" Zona 4, Panama, R.P. P.O. Box 1259, Boroko Via Port Moresby, Territory of Papua	J.L. Graham
<b>PARAGUAY</b>	Cuevas Hermanos S.A.	Apartado 165, Asuncion, Paraguay	Silvio Lino Cuevas
<b>PERU</b>	Nissan Motor del Peru S.A. Maquinarias S.A.	P.O. Box 6107, Lima, Peru Av. Guzman Blanco 492, Lima, Peru	Shizuka Kaneko Carlos Chiappori



COUNTRY	FIRM'S NAME	ADDRESS	MANAGEMENT
<b>PHILIPPINES</b>	Hidrobras S.A. Wellington Motors Corporation	Alejandro Deustua No. 693, La Victoria, Lima, Peru Wellington Bldg., Plaza Calderon de la Barca, Binondo, Manila, Philippines	Enrique Trujillo B. Ty Tek Suan
<b>PORTUGAL</b>	H.I. Motors, Inc.	1177, E. De Los Santos Avenue, Quezon City, Philippines	A.T. Herou
<b>PUERTO RICO</b>	Entrepuesto Comercial de Automoveis	Avenida Engo Duarte Pacheco, 21-A, Lisboa 1, Portugal	S.N. Correia
<b>QATAR</b>	Motorambar Inc.	G.P.O. Box AO, San Juan, Puerto Rico, 00936	Rynald Barletta
<b>RWANDA</b>	Saleh Alhamad Almana & Bros.	P.O. Box 260, Doha, Qatar (Arabian Gulf)	S.A. Almana
<b>SABAH</b>	Banque Nationale du Rwanda	B.P. 531, Kigali, Rwanda	R. Hattori
	Teck Guan & Co., (Sandakan) Sdn. Bhd.	P.O. Box 184, Sandakan, Sabah, East Malaysia	Tay Chee Hiong
	Teck Guan & Co., (Sandakan) Sdn. Bhd.	P.O. Box 1333/83, Gaya Street, Kota Kinabalu, Sabah, Malaysia	Chang Nyuk Phin
	Teck Guan & Co., (Tawau) Ltd.	P.O. Box 33, Tawau, Sabah, Malaysia	Hong Teck Guan
<b>SAIPAN</b>	J.C. Tenorio Enterprises	Saipan, Mariana Islands 96950	
<b>SARAWAK</b>	Cathay Trading & China Commercial Co.	23-24, Khoo Hun Yeang St., Kuching, Sarawak, Malaysia	Paul S. P. Kok
	Syn Chin Huat Hin	No. 2, Carpenter Street, Kuching, Sarawak, Malaysia	Kueh Yu Kong
<b>SAUDI ARABIA</b>	Siraj H. Zahrn & Co.	P.O. Box 701, Jeddah, Saudi Arabia	A.A. Sulaiman
	Abdul Aziz Bin Saleh Al-Hakbany & Bros.	P.O. Box 42, Riyadh, Saudi Arabia	A.B.S. Al-Hakbany
	Aljabre Trading Company	P.O. Box 147, Alkhobar, Saudi Arabia	Abdul Latif Aljabre
	Al-Humrani Trading & Export Est.	Al-Khazzan Street Square Al-Batha, King Faisal St. Riyadh, Saudi Arabia	Ali Mohamed Al-Humrani
<b>SIERRA LEONE</b>	Datsun Motor Co., Ltd.	73 Sewa Road, P.O. Box 44, Bo, Sierra Leone	R.A. Hassan
<b>SINGAPORE</b>	Singapore Nissan Motor (Private) Ltd.	Jalan Pesawat, Jurong Industrial Estate, Singapore-22	Lim Kee Ming
	Tan Chong & Sons Motor Company (Singapore) Private Limited	29, Rochore Canal Road, Singapore-7	Ong Soon Ann
<b>SOMALIA</b>	Haji Jama Mohamed & Co.	P.O. Box 109, Berbera, Somali Republic	H.J. Mohamed
<b>SOUTH AFRICA</b>	Datsun Motor Vehicle Distributors Pty., Ltd.	P.O. Box 10, Rosslyn, Pretoria, Transvaal, Republic of South Africa	W.I. Spence, W.J. Wilson
<b>SPAIN</b>	LEDASA	Cea Bermudez 44, Madrid 3, Spain	G. Lopes
<b>ST. MAARTEN</b>	Philipsburg Motors, N.V.	P.O. Box 33, Philipsburg, St. Maarten, N.A.	O.M. Williams
<b>SUDAN</b>	The Sudanese Trading & Shipping Co.	P.O. Box 458, Port Sudan, Sudan	A.M. Baaboud
	Sudan Diesel Transport Co.	P.O. Box 360, Khartoum, Sudan	A.B. Ahmed
<b>SURINAM</b>	N.V. Jong Tjien F.A.	Wagenwegstraat 55-57, Paramaribo, Surinam, S.A.	R. Jong
<b>SWITZERLAND</b>	Datsun (Suisse) S.A.	Stauffacherstrasse 45, 8004 Zurich, Switzerland	E. Pfister
<b>SYRIA</b>	Firm Chafik Nahas	P.O. Box 2912, Fardoss Street, Damascus, Syria	Chafik Nahas
<b>TAIWAN</b>	Yue Loong Motor Co., Ltd.	16, Sin Yang St., Taipei, Taiwan	T.L. Yen
	Prince Motors Ltd., Taiwan	No. 50, Chong Shing Street, Song Chung City, Taiwan	Sheng Fa Hsu
	The Chinese Automobiles Trading Co., Ltd.	169, Section 2, Nanking E. Road, Taipei, Taiwan	C.A. Chang
<b>TANZANIA</b>	D.T. Dobie & Co., (Tanzania) Ltd.	P.O. Box 1192, Dar es Salaam, Tanzania	K. Bhaloo
<b>THAILAND</b>	Siam Motors Co., Ltd.	865, Rama 1 Road, Bangkok, Thailand	Thaworn Phornprapha
<b>TOGO</b>	SOTEXIM Automobile Dept.	P.O. Box 1073, Lome, Togo	P. Dovi-Akue
<b>T.P.N.G., FIJI &amp; W. SAMOA</b>	W.R. Carpenter & Co., Ltd.	68 Pitt Street, Sydney, Australia	W.R. Carpenter
<b>TRUCIAL STATES</b>	Arabian Automobiles Company	P.O. Box 2028, Dubai, Trucial States	A. H. Rostamani
<b>TURKEY</b>	Jak Dekalo & Cie	Tahtakale 51, Istanbul, Turkey	Jak Dekalo
<b>UGANDA</b>	D.T. Dobie & Co. (Uganda) Ltd.	P.O. Box 2312, Kampala, Uganda	S.M. Wallace
<b>U.S.A.</b>	Nissan Motor Corporation in U.S.A. (Head Office)	137 East Alondra Blvd., Gardena, California, 90247 U.S.A.	Yutaka Katayama
	Nissan Motor Corporation in U.S.A. (Eastern Office)	400 County Avenue, Secaucus, New Jersey, 07094 U.S.A.	Soichi Kawazoe
	International Equipment Co.	P.O. Box 767, Mayfield, Kentucky 42066 U.S.A.	James L. Wheeler
<b>(HAWAII)</b>	Von Hamm-Young Inc. Automotive Division	711 Kapiolani Blvd., Honolulu, Hawaii, 96813 U.S.A.	E.P. Lithgow
<b>VENEZUELA</b>	Maquinarias Mendoza, C.A.	Apartado 2641, Caracas, Venezuela	D.L. Mendoza
<b>VIETNAM</b>	Vinh An Cong Ty	17-19, Tran Hung Dao, Saigon, Vietnam	Huynh Bat
	Dong Phuong Dai Cong		
	Ty (Asia Development Incorporated)	213-C Tu-Do-St., Saigon, Vietnam	Huynh-Van-Lank
<b>YUGOSLAVIA</b>	Autocentar	Marticeva 9, Zagreb, Yugoslavia	M. Kovacic
<b>ZAMBIA</b>	Guardian Motors Ltd. (Vehicle & Service)	P.O. Box 2907, Lusaka, Zambia	P.R. Thornton
	Auto Import Ltd.	P.O. Box 1664, Ndola, Zambia	J.A. Ager
	Gerber & Goldschmidt. AG.	c/o M.H. Goldschmidt (Pty.) Ltd., P.O. Box 7115, Johannesburg, Republic of South Africa	G.N. Claim



